

Jeffrey Sullivan

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1169 Spring Orchard Dr. O'Fallon, MO 63368



**CSEL / CMEL / IR / ATP Written / First-Class Medical Certificate / US Passport / CANPASS Member
1334 tt / 24 Multi (50 est 8/15/26) / 95 Night / 1216 PIC / 1131 XC / 470 Instrument (sim/act)**

Service-oriented Commercial Pilot with over 30 years of leadership experience in sales, marketing, and event planning. An adaptable collaborator who strives for positive results, I bring a strong commitment to safety and a proven ability to deliver exceptional client experiences in fast-paced, high-stakes environments.

Work Experience

HiGear Innovations, LLC • O'Fallon, MO • 2011 - 2026

Vice President, Member

- Primary sales producer for signage and custom millwork across the US, Canada, and Mexico for IHG® hotel properties, maintaining ongoing contracts since 2011
- Identify future growth opportunities and develop aligned strategies to support business objectives
- Collaborate with executives, franchisees and contractors regarding production and performance analysis
- Create high-impact marketing materials for ongoing operations and specialty projects

Moxie Display Systems, Inc. • Earth City, MO • 2001 - 2011

Vice President, Partner

- Contributed to an average of \$4M in annual revenue through proactive B2B lead generation, qualification, and daily cold calling
- Partnered with marketing teams and senior-level executives to create and present compelling sales presentations and product demonstrations
- Designed and sold custom trade show exhibits, interiors, and events
- Planned and executed strategic events and promotional activities for both the Company and its clients

Education

Southwest Missouri State University • Springfield, MO • Bachelors of Fine Arts Degree in Graphic Design • 1992

Volunteer Work

Shepherd Ministry • ICD Parish • Dardenne Prairie, MO • 2021 - 2022

Created and implemented a Parish safety program with the assistance of local first responders. Sourced and installed AED's and trauma kits throughout the Parish campus. Trained volunteers and Parish staff for sustained program execution.

Community Emergency Response Team (CERT) • O'Fallon Police Department • 2018 - 2020

Received formal training from first responders and FEMA in the areas of disaster preparedness, deployment of resources, SAR procedures and evidence search.

Professional References

Pat McLaughlin • Partner • Mistwood Aviation • 314-372-7200

Freddie Hill • Aviation Safety Inspector • St. Louis FSDO • 314-890-4884

Dave Schubert • Deputy Director of Aviation • KSUS • 636-532-2222